

COME JOIN A FAST GROWING FREIGHT FORWARDING TEAM!

POSITION: INSIDE SALES SUPPORT

PWS is seeking an outgoing, motivated inside sales and marketing professional to complement our sales department. The position is an inside sales support position which will entail extensive telemarketing, information gathering and relationship management. Candidates must possess a strong desire to learn and sell PWS services, and pro-actively interact with PWS personnel and clients.

Primary responsibilities will include marketing PWS' transportation, warehousing and logistics services to prospective clients. The candidate will act as a liaison for key/special accounts, handle customer follow up, build and maintain strong customer relationships, work closely with sales people to provide support, prepare materials and proposals for delivery to potential and existing clients. Through this close customer contact, PWS will steadily gain new clients and ensure the quality for existing clients.

Candidates must familiarize themselves with all modes of international import/export traffic through thorough training. Attention to detail and a determined work ethic are essential qualities. Candidates must have the ability to relate to people of various cultures, backgrounds, and possess the patience and understanding to work with people that may possess few English speaking skills.

If you are interested in applying for this position, please send a cover letter and resume to:
jobs@priorityworldwide.com.

Thank you.